

DOWNTOWN
DURHAM, INC.

2018

**SMALL
BUSINESS
RESOURCE
GUIDE**

Downtown
DURHAM
★ *Find Your Cool* ★

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COUNSELING + TECHNICAL ASSISTANCE

North Carolina Small Business and Technology Development Center

The SBTDC is committed to providing high-quality, knowledgeable, and objective information, advice, and feedback to North Carolina's small- and mid-size businesses. Once registered as a client, you will be assigned one of our professional business counselors who will schedule a time to speak with you about your business and business challenges. Our counseling services are offered at no-fee and delivered in face-to-face discussions or by phone or email as desired. In order to provide you with the best possible assistance, we may ask you to share private information such as a business plan, strategic plan, and/or your financial statements. A typical first meeting usually lasts about one-hour.

SBTDC-Durham

Fred Barringer + La-Tasha Best-Gaddy

(919) 530-7386

(919) 530-7889

<http://www.sbtcdc.org/offices/nccu/>

SCORE Service Corp of Retired Executives

SCORE is a nonprofit association dedicated to helping small businesses get off the ground, grow and achieve their goals through education and mentorship. SCORE mentors deliver FREE, confidential, valuable advice for your business needs. SCORE provides the following services at no charge or at very low cost: Volunteer Mentors who share their expertise across 62 industries, Free, confidential business counseling in person or via email, Free business tools, templates and tips here online, Inexpensive or free business workshops (locally) and webinars (online 24/7).

SCORE- Orange, Durham, and Chatham counties

321 West Rosemary Street Chapel Hill, NC 27516

(919)240-7765

www.chapelhilldurham.score.org

City of Durham Office of Economic and Workforce Development (OEWD)

Small Business Advisory Committee

The City of Durham's Small Business Advisory Committee is comprised of banks, colleges and universities, seasoned entrepreneurs and other entities that provide financing and technical assistance. Member organizations offer an array of programs and services targeted to small businesses, such as business plan and marketing strategy development, financing, management skills training, and business counseling.

The Office of Economic and Workforce Development (OEWD) connects prospective and existing small businesses and entrepreneurs directly to those member organizations focused primarily on technical assistance.

OEWD – 807 E Main St, Ste 5-100
Durham, NC 27701

(919) 560-4965 ext.15205

www.durhamnc.gov/462/Small-Business-Advisory-Committee

Women's Business Center of North Carolina (WBC)

The Institute's Women's Business Center of North Carolina (WBC) helps women-owned businesses start and grow.

WBC empowers women by offering tools and support to establish businesses, stabilize their companies, generate sustainable profits, strategize for future growth and contribute to the growth and economic development of the community.

WBC's small business experts offer:

Customized, one-on-one business counseling.

Seminars and classes focused on key business topics, such as marketing, finance, certification and small business resources.

Review and feedback on written business plans.

Loan package preparation assistance and lender referrals.

Certification assistance and review.

Networking opportunities to find mutual support, access to resources and business referrals.

Women's Business Center - 5800 Faringdon Place, Raleigh, NC 27609

(919)956-8889

wbcnc@TheInstituteNC.org

Minority Business Development Agency (MBDA)

MBDA's small business experts offer one-on-one counseling, technical assistance, training and networking in all areas of business success:

Market Access and Analysis – Market and industry-specific information, networking and matchmaking to help you connect with opportunity.

Management Training and Assistance – Business planning, strategy and training that prepares you for every aspect of running a business.

Money Management and Access – Helping you learn how to manage your money, credit and risk effectively and access the financial resources you need to operate and grow.

MBDA - 5800 Faringdon Place, Raleigh NC 27609

(919)838-9950

mdba@TheInstituteNC.org

Small Business Administration Business Guide

<https://www.sba.gov/business-guide>

The Institute

The Institute is a nonprofit management consulting and services firm focused on business diversity. The Institute helps small businesses owned by minorities, women, veterans and people with disabilities start and grow. Client services include customized one-on-one assistance, training, knowledge, networks and solutions that create diverse, globally competitive companies. The Institute is a leading voice and constant advocate for public policies and business practices that promote marketplace diversity.

The Institute – 114 West Parrish St.
Durham, NC 27701

(919) 956-8889

www.theinstitutenc.org

Veterans Business Outreach Center

The Veterans Business Outreach Center (VBOC) Program is designed to provide entrepreneurial development services such as business training, counseling and resource partner referrals to transitioning service members, veterans, National Guard & Reserve members and military spouses interested in starting or growing a small business.

VBOC - 1200 Murchison Road, CBE 242
Fayetteville, NC. 28301

910.672.2683

sespinos@uncfsu.edu

EDUCATION

Durham Technical Community College Small Business Center (SBC)

The Small Business Center Network (SBCN), comprised of 58 Small Business Centers located at community colleges throughout North Carolina, supports the development of new businesses and the growth of existing businesses as a community-based provider of business training, counseling, and resource information. As part of the Small Business Center Network, the Small Business Center (SBC) at Durham Tech provides business owners with the information they need for success, including – but not limited to – advice on marketing, sales, bookkeeping, and financial management.

The SBC offers the following services at little or no cost:

Training and technical assistance in starting your business;

Business skill seminars, workshops, and courses;

Confidential counseling to help you develop your business plan or address your business needs;

Resource and referral services; and

A Resource Center with small business publications and literature.

SOUTHBank Building

400 West Main Street

Office hours are 8 a.m. – 6 p.m. Monday – Thursday.

Please call 919-536-7241 or visit www.durhamtech.edu/sbc/ for more information.

NC Small Business Technology and Development Center (SBTDC)

The SBTDC's location in Durham is committed to helping make your business better.

Our team of experienced business professionals is here to help your small & mid-size business:

Make better, more informed decisions

Access sources of capital and financing

Evaluate and improve your financial performance

Obtain quality business and market information

Improve leadership skills and employee performance

Plan for a better future

201 West Main St

American Underground @ Main, Suite 012

Call (919) 530-7386 or visit www.sbtfdc.org/offices/nccu/ for more information

FINANCING

LOANS

Carolina Small Business Development Fund

Provides loans and financial training to start-ups and existing businesses along with lending services to community-based organizations.

Carolina Small Business Development Loan

African-American Loan Fund

Veterans Direct Loan

Healthy Carolina Loan

Wells Fargo Works For Small Business: Diverse Community Capital

Business Link North Carolina

BLNC, or “blink,” is a business resource access point for an extensive network of experts who can help your business succeed. Business Link North Carolina can connect you to services provided by state-supported agencies, many of which are free.

Call BLNC toll-free, 1(800) 228-8443, or local at 919-807-4280 Monday-Friday, 8 a.m. to 5 p.m. Eastern Time, to talk with one of our business counselors,

or visit www.blnc.gov/ for more information

U.S. Small Business Administration

The U.S. Small Business Administration provides financial, technical and management assistance to help Americans start, run, and grow their business. SBA is the nation’s largest single financial backer of small businesses. Please call 1(800) 827-5722 or visit www.sba.gov for more information

General Small Business Loans: 7(a)

Microloan Program

Real Estate + Equipment Loans: CDC/504

Small Business Innovation Research Program

Small Business Technology Transfer Program

SBA Women’s Business Ownership Representative

Eileen Joyce

eileen.joyce@sba.gov

704-344-6787

Self-Help Ventures Fund

Tracy Ward / tracy.ward@self-help.org / 919-956-4492

SBA Preferred Banks

Bank of America (SBA)

Bank of North Carolina (SBA)

PNC Bank (SBA)

RBC Bank (SBA)

Entegra Bank (SBA)

Fidelity Bank (SBA)

Fifth Third Bank (SBA)

First Citizens Bank & Trust (SBA)

Surrey Bank & Trust (SBA)

TD Bank (SBA)

The Bancorp Bank (SBA)

First National Bank (SBA)

First South Bank (SBA)

Truiliant FCU (SBA)

Uwharrie Bank (SBA)

Wells Fargo Bank (SBA)

FINANCING

GRANTS + PRIVATE EQUITY

Grants

First Flight Venture Center (FFVC)

Business Loan and Growth Programs

Carolina Small Business Development Fund

Tobacco Communities Reinvestment Fund

Inception Micro-Angel Funds

Golden LEAF Foundation

North Carolina Community Development Initiative

Self-Help Credit Union

Helius

Private Equity

SBA Small Business Investment Company Program

CapitalSouth Partners Fund II, LP

Hatteras Venture Partners IV SBIC, LP

SJF Venture III, LP

The Atlantis Group

REAL ESTATE + FACILITIES

Downtown Durham, Inc Available Space Listing

American Underground

Gridworks

Nido Durham: Coworking + Childcare

Orange St Collective

Invictus Office Center

The Mothership

ReCity

Splat Space

The Cookery

[other commissary kitchens]

The Scrap Exchange

Durham County Library Makerlab @Northgate Mall

Helius

Downtown

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